

BNP PARIBAS REIM APPOINTS SWATI SRIVASTAVA TO HEAD INSTITUTIONAL SALES & INVESTOR RELATIONS FOR THE UK, NETHERLANDS AND NORTHERN EUROPE



BNP Paribas Real Estate Investment Management (REIM) UK has appointed Swati Srivastava as Head of Institutional Sales & Investor Relations (UK, Ireland, Netherlands, Nordics, and International Clients) in its London office from 1st Nov 2022.

Swati brings over 21 years of institutional client experience, strategy and capital raising in FTSE 100, as well as boutique firms. Previously, she worked at Frogmore, Aviva Investors, Fitch Ratings and Lloyds TSB. She has researched and published on corporate strategy and brand transformation as part of the Research Associate Program at INSEAD, Fontainebleau. She has completed the Investment Management Certificate (IMC), holds an MBA and has an undergraduate B.Sc. (Honours) degree in Physics.

With €30bn in assets under management, BNP Paribas REIM is the Pan-European, investment and asset management arm of BNP Paribas Real Estate. With a track record spanning over 50 years and investment expertise in 17 countries, the team manages a wide range of real estate funds, separate accounts and club deals for third-party institutional and private investors.

Benoit de la Boulaye, CEO of BNP Paribas REIM UK and Global CIO of BNP Paribas REIM, member of Executive Committee, comments: *“I am delighted that Swati has joined our excellent group of investment professionals across the investment, asset and capital raising space in London. Swati brings her outstanding experience and investors networks that will further turbo-charge our expansion plan in the UK, Netherlands and Northern Europe.”*

Henri Romnicanu, Global Head of Institutional Sales & Investor Relations adds: *“BNP Paribas REIM is committed to delivering returns for our investors through our strong Pan-European capabilities and offerings that have a thematic focus on residential, healthcare and sustainable investing in the medium term. Swati will head our coverage efforts* for UK, Dutch and Nordic Investors from our London office, augmenting the European team presence that has already successfully raised capital in those regions.”*

This addition to the BNP Paribas REIM UK team follows previous hiring that included Greg Mansell – Head of UK Research and Munish Datta – Senior Independent Advisor for Sustainability & ESG strategies.

**Subject to the appropriate regulatory approvals*



About BNP Paribas REIM

With BNP Paribas REIM, you invest in REAL ESTATE AS LIVING ASSETS.

BNP Paribas REIM, a business line of BNP Paribas Real Estate, provides a wide range of real estate funds and investment solutions for investors, based on strong convictions.

Deeply European, we have a close understanding of local markets, a view of every square metre, every street, every neighbourhood, every urban eco-system.

With our 350 employees, we care for assets as we care for living beings, aiming to build a better living environment for our 220+ institutional investors and 150,000+ private investors.

We believe in ESG to reconcile social, environmental and financial performance.

We apply innovation in order to better adapt to the risks and opportunities of today and tomorrow.

At the beginning of 2022, BNP Paribas REIM managed €29.7 billion of living European assets on behalf of institutional and private investors.

BNP Paribas Real Estate Investment Management is composed of regulated entities in the following countries: France, BNP Paribas Real Estate Investment Management S.A.; Italy, BNP Paribas Real Estate Investment Management Italy SGR; Germany, BNP Paribas Real Estate Investment Management Germany GmbH; UK, BNP Paribas Real Estate Investment Management UK Limited; Luxembourg, BNP Paribas Real Estate Investment Management Luxembourg S.A.

Each of the legal entities responsible for offering products or services to their customers is referred to in the product documentation, contracts and related information.

This is an advertising communication.

Please refer to regulatory documents (the fund prospectus, information notes or detailed characteristics) and fund information documents before making any final investment decision.

Press Contacts:

Capucine Marescal: +33 (0)6 40 10 78 28 / Amira Tahirovic: +33 (0)6 37 78 12 17 / Charlotte Rémond: +33 (0)6 78 18 57 87

presse.realestate@realestate.bnpparibas



**BNP PARIBAS
REAL ESTATE**

Real Estate
for a changing
world