

## BNP PARIBAS REIM REINFORCES ITS EUROPEAN MANAGEMENT TO PROPEL ITS STRONG DEVELOPMENT

As a truly European player, BNP Paribas REIM intends to strengthen its cross-border organisation, in keeping with its European focus. By entrusting its Senior Executives with strong cross-disciplinary responsibilities in addition to their country roles, the Investment Management arm of BNP Paribas Real Estate aims to enhance its effective pan-European platform.

- Sigrid Duhamel is appointed Global CIO, in addition to her current position as Country CEO for France
- Claus Thomas will take up a new role overseeing Separate Account activities and the UK market, in parallel with his responsibility as Country CEO for Germany
- Jean-Maxime Louis, Head of Fund Management for France, will also expand his purview, becoming Global Head of Fund Management
- Xavier Mouette is appointed European Senior Transaction Manager and will be in charge of business growth, especially for Spain and Benelux.

Nathalie Charles, Global Head of Investment Management at BNP Paribas Real Estate, comments: "By structuring our governance we intend to grow the company's European footprint while maintaining its market-specific expertise. To continue building momentum in our business we clearly consider both our strong European identity and local specialties as key factors for the company's plans. Our experts have a strong collective knowledge, experience and practical know-how of operating in the continent's diverse real estate markets. This is key to achieving our goal of delivering the best outcomes for our clients."



Sigrid Duhamel, CEO of BNP Paribas REIM France is taking up a new role and becomes Global Chief Investment Officer, in addition to her current responsibilities. She will be in charge of overseeing the investment strategy across all the markets and for all assets classes. Before joining BNP Paribas REIM in 2017, Sigrid Duhamel was President of CBRE Global Investors France and formerly Corporate Real Estate Director of Groupe PSA, where she managed the global real estate portfolio. Her multicultural profile together with her long international experience – she has lived and worked in France, Denmark, Italy, Belgium and UK - makes her the perfect choice for this position, supported

by strong local investment teams.



While continuing as CEO of BNP Paribas REIM Germany, Claus Thomas will be in charge of the Separate Account activities along with the UK market. Claus will manage the Separate Account business, working in close partnership with international clients and devising bespoke strategies to match their needs. He will also supervise the UK market, which remains pivotal for BNP Paribas REIM in terms of fund raising and investment and is a true gateway to Europe for global investors. Before joining the company, Claus Thomas worked for more than 20 years at LaSalle Investment

Management, gaining extensive expertise in the specific field of Separate Account business.

Both Sigrid and Claus will report to Nathalie Charles, Global Head of Investment Management at BNP Paribas Real Estate.





Jean-Maxime Louis, Country Head of Fund Management for BNP Paribas REIM France, will now also hold the position of Global Head of Fund Management across all locations. In this role he will report to Laurent Ternisien, Global Chief Client Officer. Drawing upon his extensive experience of working in his home market, Jean-Maxime will be responsible for overseeing the funds life-cycle, dedicated either to institutional or individual investors across Europe. Jean-Maxime joined BNP Paribas REIM France in 2007, where he has been successively a financial analyst, junior Fund Manager, Fund Manager and then Head of Fund Management.



Xavier Mouette, previously Head of Key Client Group, will take on a new position as European Senior Transaction Manager. He will be in charge of transaction development with a dedicated focus on Spain and Benelux, reporting to Sigrid Duhamel. Xavier has an impressive real estate resumé, which has seen him work with some of the largest international real estate companies such as AEW, Allianz and Unibail Rodamco.

BNP Paribas Paribas REIM employs more than 350 professionals, covering eight countries.

## BNP Paribas REIM's European Executive Committee



Nathalie Charles  
Global Head of  
BNP Paribas REIM



Laurent Ternisien  
Global CCO



Sigrid Duhamel  
CEO France  
& Global CIO



Claus Thomas  
CEO Germany  
& Separate Account & UK



Alexander Klein  
Global COO



Dominique Jones  
CEO Italy

### About BNP Paribas REIM

BNP Paribas Real Estate is one of the largest and most effective real estate networks in Europe. BNP Paribas Real Estate Investment Management is its business line dedicated to investment management.

BNP Paribas Real Estate Investment Management provides a range of funds and tailored asset management services for international investors with mandates or vehicles managed in Europe with a local presence in eight countries (Belgium, France, Germany, Italy, Luxembourg, Spain, the Netherlands and United Kingdom) investing in offices, retail, logistics, hotels and residential sector. BNP Paribas Real Estate Investment Management has about 350 employees who provide solutions to over 100,000 clients throughout Europe and Asia.

BNP Paribas REIM is the business line dedicated to Investment Management within BNP Paribas Real Estate consisting of various legal entities: France: BNP Paribas Real Estate Investment Management France (SGP); Italy: BNP Paribas Real Estate Investment Management Italy (SGR); Germany: BNP Paribas Real Estate Investment Management Germany (GmbH); UK: BNP Paribas Real Estate Investment Management UK (Limited); Luxembourg: BNP Paribas Real Estate Investment Management Luxembourg S.A.

The respective legal entities responsible for offering clients products or services are named in the respective product documentation, contracts and information material.

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