

PRESS RELEASE

## GUILLAUME SOTTIL APPOINTED HEAD OF CORPORATE DEVELOPMENT AT BNP PARIBAS REAL ESTATE



Guillaume Sottil is appointed Head of Corporate Development at BNP Paribas Real Estate, effective February 2<sup>nd</sup> 2018.

In his new role, Guillaume will be in charge of originating and executing external growth opportunities, of monitoring the market and competitors' activity, as well as supporting the implementation of key strategic initiatives on behalf of the Executive Management of BNP Paribas Real Estate. Guillaume will report to Nicolas Becker, CFO of BNP Paribas Real Estate.

He succeeds Sebastien Rubinowicz who took another position with the group in London in September 2017, after Strutt&Parker was acquired by BNP Paribas Real Estate.

Guillaume is 33 years old and is a graduate of EM Lyon Business School. He started his career in London in 2009 at Rothschild (Investment Banking). In 2012, he joined Change Capital Partners, a UK-based private equity fund. In 2015, he was appointed Director in the EMEA Corporate Development team at CBRE.

### About BNP Paribas Real Estate

BNP Paribas Real Estate, one of the leading international real estate providers, offers its clients a comprehensive range of services that span the entire real estate lifecycle: property development, transaction, consulting, valuation, property management and investment management.

With 5,000 employees, BNP Paribas Real Estate supports owners, leaseholders, investors and communities in their projects thanks to its local expertise across 36 countries (15 through its facilities and 21 through its Alliance network) in Europe, the Middle-East and Asia. BNP Paribas Real Estate generated € 704 m revenues in 2016. In 2017 BNP Paribas Real Estate continued its growth through the acquisition of Strutt & Parker, one of the UK's largest independent property partnerships. BNP Paribas Real Estate is part of the BNP Paribas Group.

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### Press Contacts:

Amira TAHIROVIC-HALILOVIC - Tél: +33 (0)1 55 65 22 08 Mobile : +33 (0)6 37 78 12 17 - [amira.tahirovic-halilovic@bnpparibas.com](mailto:amira.tahirovic-halilovic@bnpparibas.com)  
Arnaud FRABOUL - Tél: +33 (0)1 55 65 21 15 Mobile : +33 (0)7 85 16 09 20 - [arnaud.fraboul@bnpparibas.com](mailto:arnaud.fraboul@bnpparibas.com)  
Claire LENORMAND - Tél: +33 (0)1 55 65 22 84 Mobile: +33 (0)6 75 68 39 03 - [claire.lenormand@bnpparibas.com](mailto:claire.lenormand@bnpparibas.com)  
Laurent PAVILLON - Tél: +33 (0)1 47 59 22 56 Mobile : +33 (0)6 03 37 47 28 - [laurent.pavillon@bnpparibas.com](mailto:laurent.pavillon@bnpparibas.com)



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