

BNP PARIBAS REAL ESTATE LEADS INVESTMENT SALES ACTIVITY IN WESTERN EUROPE FOR OFFICE PROPERTIES

THE EUROPEAN SPECIALIST ACHIEVES NUMBER ONE RANKINGS IN FRANCE AND GERMANY AND SECURES TOP THREE POSITION IN EUROPE ACROSS ALL PROPERTY TYPES

According to the latest MSCI Real Capital Analytics' global broker analysis, BNP Paribas Real Estate remains the third-ranked firm for commercial real estate investment sales in Europe in 2021, with an overall market share of 11% across all property types in the countries where it directly operates¹.

BNP Paribas Real Estate notably holds the number one position in France across all property types (23% market share). In addition, BNP Paribas Real Estate is the leading seller representative in Western Europe² for office properties with a 20% market share overall. As office properties remain the largest commercial real estate segment in the region in volumes terms, BNP Paribas Real Estate maintains a solid leadership in France (29% market share) and Germany (28% market share).

"BNP Paribas Real Estate has consistently ranked amongst the top 3 brokerage firms in Europe in the last years and further consolidates its position as the proven partner of resilience to our clients in the main European markets and asset classes. Leveraging our fully integrated platform and cross-border coverage of major investors, institutions, HNWIs and large corporate occupiers, we will continue delivering tailored and impactful solutions to our clients to help them make the right choices and create value in every aspect of real estate", said **Thierry Laroue-Pont, CEO of BNP Paribas Real Estate.**

"We have strong ambitions to augment our capital markets coverage and capabilities across the continent and to continue replicating elsewhere our landmark achievements in France and Germany. RCA's league tables evidence how BNP Paribas Real Estate is the trusted regional expert for global investors with multi-country needs. We understand the specific characteristics of each market and aim to attract and retain the best talents of our industry", added **Laurent Boucher, Deputy CEO of BNP Paribas Real Estate in charge of advisory services in France, Italy, Spain, Ireland, Benelux and Central Europe.**

¹ As at December 31st, 2021: Belgium, France, Germany, Ireland, Italy, Luxembourg, Netherlands, Poland, Spain and United Kingdom. Rankings are based on seller representation only unless otherwise specified

² Western Europe includes Austria, Belgium, Denmark, Finland, France, Germany, Iceland, Ireland, Italy, Luxembourg, Monaco, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland

About BNP Paribas Real Estate

BNP Paribas Real Estate, one of the leading international real estate providers, offers its clients a comprehensive range of services that span the entire real estate lifecycle: Property Development, Transaction, Consulting, Valuation, Property Management and Investment Management. With 5,000 employees, BNP Paribas Real Estate as a one stop shop company, supports owners, leaseholders, investors and communities thanks to its local expertise across 30 countries (through its facilities and its Alliance network) in Europe, the Middle-East and Asia. BNP Paribas Real Estate is a part of the BNP Paribas Group, a global leader in financial services.



For more information: www.realestate.bnpparibas.com
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