

## BNP PARIBAS REIM WITH A TRANSACTION VOLUME OF € 4.8 BN IN 2017

With 8 countries covered, BNP Paribas Real Estate Investment Management (BNP Paribas REIM) announced that **it saw inflows of over € 3.1bn in 2017: € 1.7bn new cash achieved in funds and € 1.4bn in separate accounts/mandates.**

At the end of the year, BNP Paribas REIM managed **€ 27.4bn of assets in Europe** (+€ 3.3 bn vs. 2016): € 12 bn in France; € 5.2 bn in Italy; € 5 bn in Germany; € 3.6 bn in BeNeLux and € 1.6 bn in other countries. 75% of investors in BNP Paribas REIM's funds are institutional investors.

BNP Paribas REIM achieved a real estate **transaction volume of about € 4.8bn** (hereof € 3.5 bn investments and € 1.3 bn divestments), a record high.

BNP Paribas REIM is mainly invested in offices (61 %), followed by retail (17 %), residential (9 %), mixed buildings (5 %), and other asset classes such as technical, healthcare, hotel and leisure (8 %)

**Barbara Knoflach, Global Head of BNP Paribas Real Estate Investment Management, comments** *"Being part of one of the most successful Real Estate networks in Europe in combination with our focus on long-term sustainable outperformance contributes to strong growth. We are proud to have been able to expand our private clients business outside France and to onboard new separate accounts/mandates for institutional investors.*

BNP Paribas REIM is the BNP Paribas Real Estate's business line dedicated to investment management. It is a full service provider covering the entire life cycle of European property investments in all European countries and sectors. With more than 50 years of experience, BNP Paribas REIM provides investors with sensible, long-term investments in European real estate generating income and creating value.

BNP Paribas REIM's real estate professionals blend local expertise with global practices and benefit from a strong real estate networks throughout Europe. Its expertise covers the full spectrum of real estate investment management, including all elements of strategy and solutions, investment, development, asset management, structuring, risk management as well as strategic research.

### About BNP Paribas Real Estate Investment Management

BNP Paribas Real Estate is one of the largest and most effective real estate networks in Europe. BNP Paribas Real Estate Investment Management is its business line dedicated to investment management.



This business line saw inflows of €3.1 bn thereof € 1.7bn of new cash in funds in 2017 and in separate accounts/mandates of € 1.4bn. At the end of the year, it managed € 27.4bn of assets in Europe.

In 2017, a transaction volume of about € 4.8bn was secured (investments and divestments), a record high.

BNP Paribas Real Estate Investment Management provides a range of funds and tailored asset management services for international investors with mandates or vehicles managed in Europe with a local presence in eight countries (Belgium, France, Germany, Italy, Luxembourg, Spain, the Netherlands and United Kingdom) investing in offices, retail, logistics, hotels and residential sector. BNP Paribas Real Estate Investment Management has about 325 employees who provide solutions to over 100,000 clients throughout Europe and Asia.

BNP Paribas REIM is the brand name for the business line Real Estate Investment Management within BNP Paribas Real Estate consisting of various legal entities: France: BNP Paribas Real Estate Investment Management (SGP); Italy: BNP Paribas Real Estate Investment Management Italy (SGR); Germany: BNP Paribas Real Estate Investment Management Germany (GmbH); UK: BNP Paribas Real Estate Investment Management UK (Limited); Luxembourg: BNP Paribas Real Estate Investment Management Luxembourg S.A.

The respective legal entities responsible for offering clients products or services are named in the respective product documentation, contracts and information material.

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